

# South Dakota SPECIALTY PRODUCERS ASSOCIATION

Volume 1: Issue 1 February 2003

## Banding Together Benefits Producers

Dear Membership:

SDSPA is up and running. We have 42 members and growing. One of the first things SDSPA has done formally is to lobby for the

passage of Senate Bill 154 which if passed would allow the wineries in this state to ship in and out of state. The legislative committee chaired

by Matt Keck of Rapid City has done an excellent job of coordinating the effort. Jim Schade has also proved to be invaluable in moving it along. The bill passed the Senate 34 to 1 and will soon be heard in the House Commerce Committee. We need your support; contact your local representative and voice your



support. This is just the first example of how our banding together can benefit specialty producers.

Pat Garrity and I wrote and submitted a grant proposal on behalf of the SDSPA to USDA thru South Dakota Department of Agriculture. It is for \$81,000 and would provide funds for a

half-time Executive Director of the SDSPA and for marketing specialty products in a cooperative manner thru major mall sites, web-site, and a catalog. We are optimistic about it being favorably considered. We should know in two to three months.

I know each and everyone of you are very busy and it is difficult to find the time to accomplish "extra" work such as committee assignments and meetings. However, our new organization (SDSPA) can only grow if each of us works to bring in new members and supports the organization. It is important to attend meetings whenever you can. We are trying to make it easier to attend by providing teleconferencing opportunities in Rapid City and Brookings. We will try to expand this in the future.

Welcome to SDSPA and I look forward to getting to meet each and everyone of you better in the future.

Yours truly,

Eldon Nygaard, *President*

PRESIDENT  
Eldon Nygaard  
Vermillion

VICE PRESIDENT  
Pat Garrity  
Mission Hill

TREASURER  
Rhoda Burrows  
Brookings

SECRETARY  
Susie South  
Crooks

BOARD OF DIRECTORS  
(Nominees)

Dave Enyeart  
Randy Sarvis  
Muriel Stach  
Pat Garrity  
Dave Tolefson  
Jim Schade  
David Hoversten  
Michael Tuma  
Don South  
Virginia Wunder  
Anne Fennell  
Rhoda Burrows  
Dave Howard  
Susie South  
Eldon Nygaard  
Mike Dowling  
Bob Goossen  
Skip Sorenson

COMMITTEES

• LEGISLATIVE  
Matt Keck, Chair

• MEMBERSHIP AND FINANCE  
Jim Schade, Chair

• MARKETING, PROMOTION AND PR  
Lawrence Diggs, Chair

• RESEARCH, EDUCATION  
AND WORKSHOP DEVELOPMENT  
Anne Fennell, Chair

• COMMUNICATION TECHNOLOGY  
To be decided

• NEWSLETTER  
Julie Sperlich

### Next SDSPA Meeting

The next SDSPA meeting will be held Saturday, March 29 at 1:00 p.m. in Brookings at 214 Pugsley Hall, SDSU campus and at noon by VTel link in Rapid City at the West River Ag Center, 1905 Plaza Blvd.

Tentative agenda items include legislative and marketing proposal updates; logo selection; and Board of Directors election.

## First Legislative Session for SDSPA

The mission of the legislative committee of the SDSPA is to identify, promote and defend legislation that would be advantageous to members. Each year, the committee will identify, initiate and/or promote bills that would be beneficial to the association, and also will identify and lobby against proposed legislation that would be harmful to the members.

For the 2003 legislative session, we believe Senate Bill 154 would be beneficial to the members of SDSPA. SB154, (found at <http://legis.state.sd.us/sessions/2003/index.cfm>) would make interstate shipment of wine legal in South Dakota. Current law states that shipments of alcoholic beverages via common carrier are prohibited. SB154 would make it legal for a legal aged resident of South Dakota to order up to twelve cases of wine per year for personal consumption. In addition, this bill would allow South Dakota's wineries to ship their wines to residents of other states with similar laws.

Senate Bill 154 was introduced into the Senate Taxation Committee, and a committee hearing was held on Feb. 5. Because of the testimony of SDSPA members, the Senate Taxation Committee approved the bill by a vote of 7-1. The bill then passed the Senate 34 to 1 and will soon be heard in the House Commerce Committee.

We believe South Dakota wineries will ship out of state more wine than wineries from outside the state would ship in under this law; therefore, this bill is beneficial to the members of SDSPA and the state of South Dakota for the following reasons:

- This bill will increase revenues

for South Dakota agricultural producers. By increasing the demand for South Dakota wine, South Dakota agriculture would directly benefit by increased fruit and grape purchases from South Dakota wineries. The Cooperative Extension Service receives many inquiries each year from persons eager to supplement their income by producing various kinds of fruit.

- This bill supports South Dakota value-added agriculture. South Dakota wineries add value to South Dakota agricultural products, and the revenue created from this process stays right in South Dakota. South Dakota agricultural products have left this state to be processed elsewhere for too long; it is time to support South Dakota value-added agriculture.

- This bill supports South Dakota small business. There are currently four wineries in South Dakota that purchase fruit from scores of independent fruit producers, with more wineries and producers starting every year. Both the wineries and producers are small businesses in South Dakota. This bill will be opposed by the big wholesale liquor distributors in the state, which are more concerned with protecting their liquor monopoly than supporting South Dakota business and agriculture.

- This bill will increase revenues for South Dakota state and local governments. For every gallon of wine produced, \$0.93 is directly paid to the South Dakota Department of Revenue in the form of an excise tax. In addition, sales tax is paid on the sale of each bottle of wine. This sales tax would be collected on all out of state shipments of wine, increasing sales tax

revenue for state and local municipalities.

- This bill would not make it easier for minors to obtain alcoholic beverages. All wine ordered from outside the state must be ordered by and delivered to a retail establishment with a liquor license. It is incumbent upon this retail liquor establishment to obtain proof of age before a sale is completed.

- This bill increases consumer's choice. Currently, consumers are limited in the types of wines they can purchase—limited by the wines that the wholesale wine distributors choose to sell them. Does this sound like free trade for South Dakota consumers?

- This bill increases the visibility of South Dakota agriculture outside of South Dakota. South Dakota wines will be available to consumers throughout the country, not just to visitors to South Dakota. This increased visibility can be nothing but beneficial for South Dakota!

We need your help if this bill is to become law! This bill will be opposed by the liquor wholesale distributors that have deep pockets to pay high powered lobbyists! The SDSPA cannot afford to pay a lobbyist, so we must make up for it with a grass roots effort. Please do as many of the following things as you can to support this bill:

1. Contact your local senator and representative, along with any other legislators in the state that you know.
2. Discuss this bill with your family, friends, and co-workers. Let them know of the merits of the bill. Enlist their support in contacting legislators.

## Making a Difference

It's the motto of the College of Agriculture and Biological Sciences at South Dakota State University. It is also the basic land grant philosophy that



makes us a partner with South Dakotans. It means that we believe in the people of this

state and are willing to work hard for their success.

We are excited to watch the growth and development of the South Dakota Specialty Producers Association. Your organization sends a clear signal to the state that there can be new opportunities, if only you are

willing to consider new ways of growth and new ideas. Your entrepreneurial spirit will help form yet another pillar in South Dakota's economy.

We have mutual goals. We both work to develop economic opportunities based on the principles of good stewardship of our natural resources. We can be a resource to you. As you consider feasibility studies of seasonal marketing of South Dakota products, or food safety education for value added producers, or the development of South Dakota specialty products, I hope you think of us and invite us to assist your efforts.

We look forward to working with you, and together we will make a difference.

Dr. Fred A. Cholick, *Dean*

College of Agriculture and Biological Sciences  
South Dakota State University

## Support from Members Needed

(Continued from page 2)

3. Attend legislative crackerbarrels in your community. Publicly ask the legislators for their support of South Dakota agriculture.
4. Write letters to the editor of your local newspaper in support of this bill.
5. Make sure Rhoda Burrows at burrows.rhoda@ces.sdstate.edu has your current email address. Due to the quick nature of legislation, email will be the main source of communication between the legislative committee and the members of SDSPA

with information and "calls to action." If you don't have email, let us know that you would like to be contact by phone.

6. Track the progress of this bill on the internet at: <http://legis.state.sd.us/sessions/2003/index.cfm>

Thank you in advance for your assistance with this important piece of legislation.

Sincerely,

Eldon Nygaard, *President*

Matt Keck, *Chairman  
Legislative Committee*

## 2003 Value-Added Conference

**Value-ADDitude**, as the 2003 conference is called, is designed to help farmers and ranchers seize opportunities beyond the production of agricultural commodities, and benefit from value to be captured further up the food chain. South Dakota Secretary of Agriculture Larry Gabriel will be one of the keynote speakers at the conference in Brookings on March 20.

Value-ADDitude also is relevant for community leaders, lenders, new and emerging value-added businesses, researchers, elected officials, and students—anyone who has an interest in creating value-added opportunities for South Dakota agriculture.

The conference will be at the Brookings Inn, at the intersection of I29 at Exit 132 and U.S. Hwy 14. Cost to attend is \$40 if post-marked by March 10, or \$50 afterward or at the door. That covers the cost of speakers, materials, meals and breaks. Students register at no cost.

More information and a registration form can be found online at [sdaes.sdstate.edu/valueadded/](http://sdaes.sdstate.edu/valueadded/). Conference brochures also will be available from county extension offices.

## **SDSPA Minutes from January 25, 2003**

Present: 18 members present with v-tel hook up in Rapid City

Meeting called to order by President Eldon Nygaard.

Membership reported at present there are 25 full members and 10 associate members in the SDSPA. Brochures were made available at the Center for Women in Business booth at the Farm Show in Vermillion. They included a description of the organization, goals, contact person and membership application. These will also be made available at the Black Hills Stock Show. Motion was made by Don South and seconded by Dave Howard to accept specialty livestock into this organization. After discussion the vote was unanimous to keep the organization open to all South Dakota specialty producers and to agritourism, and to redo the brochure to include this goal.

Pat Garrity informed members of a new Internet marketing system, statespride.com, which may be used to market what each state has to offer and to apply for grant monies for SDSPA.

Eldon Nygaard reported that the SDSPA Association Articles were filed in Pierre.

Minutes of the last meeting were reviewed.

Legislative committee was formed last meeting; Matt Keck, Eldon Nygaard, Jim Schade, David Enyeart, Mark Amundson and Greg Stach.

They reported that the Reciprocal Shipping Bill that affects wineries in S.D. has been drafted and organized. This organization needs people to testify and to lobby the Legislature to talk about the issues. The bill is attached as revenue with a 4% sales tax on sales. A lobbying questionnaire will be going out and members need to respond back quickly.

Pat Garrity led discussion for grant money. Value added product market development grants are available and could possibly be used for feasibility studies, set-up of initial steps or initial building/equipment set-ups, so that South Dakota can become competitive with national chains and other states. Valuable website information can be found at: [www.rudev.usda.gov/coops/vadg](http://www.rudev.usda.gov/coops/vadg).

Eldon and Pat will be looking into a grant available now for marketing feasibility in South Dakota products due in February, and will write this first grant.

Joan Hegerfeld, from the cooperative extension service in So. Dak., discussed moneys available under National Food Safety issues for Farm to Table, and is directed into specialty products and food safety education and research. She asked the membership for ideas for the grant she is currently working on to tie into this organization.

Motioned by Lawrence Diggs and seconded by Skip Sorenson, to have Pat Garrity and Eldon Nygaard work on a grant application for SDSPA. Susie South will help Eldon get a survey/questionnaire out to members.

Lawrence discussed his project of a SD cuisine cookbook and possibly using some of those revenues for this organization.

Rhoda Burrows asked if anyone is participating in or going to the Sioux Falls Farm Show, to perhaps distribute brochures.

Committees were organized:

### **Membership/Finance:**

Discussion was led into whether the organization needs to hire a part time group or person to work for the SDSPA. Jim Schade, Don South, and Eldon Nygaard will form this committee and investigate this with

recommendation to follow at another meeting.

**Marketing:** Lawrence Diggs, Pat Garrity, and Randy Sarvis.

**Research, Education and Workshop Development:** Anne Fennell and Rhoda Burrows.

**Newsletter:** Julie Sperlich and Anne Fennell.

**Communication Technology:** This committee was tabled.

The SDSPA logo was discussed and it was decided to send examples to membership for their input and vote.

President Nygaard asked for a 15 member board with 5 to be a quorum. Motion to do so by Lawrence Diggs and seconded by Randy Sarvis. Motion carried.

Nominations: Dave Enyeart, Randy Sarvis, Muriel Stach, Pat Garrity, Dave Tolefson, Jim Schade, David Hoversten, Michael Tuma, Don South, Virginia Wunder, Anne Fennell, Rhoda Burrows, Dave Howard, Susie South, Eldon Nygaard, Mike Dowling, Bob Goossen and Skip Sorenson.

Lawrence Diggs would like the marketing committee to contact him for a press release.

Rhoda Burrows will set up a mid-March weekend date for the next meeting. Susie will contact Julie Sperlich with the minutes for the newsletter.

Jim Schade will write bullet points for us to use when we talk to our legislative representatives. Eldon Nygaard will write to explain SDSPA for our representatives.

It was moved by Jim Schade and seconded by Lawrence Diggs to adjourn the meeting. Motion carried.

Susie South  
*SDSPA Secretary*

*February 2003*

## Specialty Producer Association Welcomes Diversity

BROOKINGS, S.D.—The South Dakota Specialty Producers Association (SDSPA) has voted to open membership to producers of all types of agricultural specialties.

The association took the action at its first all-member meeting Saturday, Jan. 25, in response to interest from entrepreneurs in areas ranging from agritourism to llama production. The association met on the South Dakota State University campus in Brookings, with a teleconference link to members in Rapid City.

“We keep hearing from people across South Dakota who are excited about an organization that will help them produce and market a whole range of non-commodity products,” said Rhoda Burrows, SDSU Extension horticulturist.

“The organization is serving as a gathering place for those who want to network with other producers and work together on marketing, education, research, and legislative issues. We can accomplish a lot more as a group than we can as lone individuals.”

One current SDSPA project, spearheaded by association member Pat Garrity, is to secure funding for a feasibility study for seasonal marketing of South Dakota products in several malls across the state. Other initiatives discussed at the meeting include food safety education for value-added producers, development of product logos, and links with South Dakota tourism efforts. A current issue for the association

is support for legislative changes to laws that tightly restrict the ability of South Dakota wineries to ship their product. A newslet-

ter is being developed to keep members informed of current issues, initiatives, and other relevant information.

### Winery and Grape Experts, Growers Meet in Kearney

LINCOLN, Neb.—Winery and grape experts from coast to coast will give novice and experienced grape growers valuable information to improve their operations at the sixth annual Nebraska Winery and Grape Growers Forum Feb. 28-March 1 at the Kearney Ramada Inn.

The two-day University of Nebraska viticulture program forum will begin at 11:30 a.m. Feb. 28 with a trade show featuring winery and vineyard equipment suppliers, industry association representatives and marketing experts, said Paul Read, NU viticulturist.

At 1:30 p.m., grape growers can attend presentations by the forum's featured speakers. Speakers and topics are: G. Stanley Howell, a grape specialist from Michigan State University, discussing “Environmental Limits to Sustainable Grape Production;” Bruce Reisch, a geneticist and grape breeder from Cornell University presenting “Breeding for the Perfect Grape;” Karen Ross, president of the California Grape Growers Association, presenting “California, Nebraska and the World;” and Paul DiGrazia of Brookfield, Conn., physician, vineyard owner and winemaker, discussing “Wine and Your Health.”

The day will conclude with the Nebraska winemakers reception, which will feature the state's finest

wines, a banquet matching foods to Nebraska's wines and Howell as featured speaker, Read said.

March 1 will begin with three concurrent sessions: viticulture basics, advanced viticulture, and wines and wine making. Technical sessions will follow with trade show vendor presentations. Topics include: getting started in grape growing, site selection and preparation, propagation, pruning, trellising and grape wildlife problems.

“An interesting part of one of the concurrent sessions will be DiGrazia's discussion of wine, women and menopause and breaking news in the medical world,” Read said.

Cost is \$60 for Nebraska Winery and Grape Growers Association members and \$75 for non-members by Feb. 20. Late registrations are subject to an additional fee. Nebraska Winery and Grape Growers Association members also can attend a business meeting at 10 a.m. Feb. 28.

For more information or to register, contact Read at (402)472-5136, Donna Michel at (402)472-8747 or visit [University of Nebraska Viticulture Program](#).

The event is sponsored by the NU viticulture program, Cooperative Extension in NU's Institute of Agriculture and Natural Resources and the Nebraska Winery and Grape Growers Association.

## Value-added Grants Targeted in 2004

By PHILIP BRASHER

Register Washington Bureau

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**Washington, D.C.**—Diamond Walnut wouldn't seem to need a government handout. After all, the farmer-owned company sponsors a college football bowl game and a professional baseball team, the San Francisco Giants.

Nevertheless, Diamond Walnut is getting \$345,000 in taxpayer money to market its sugar-glazed nut snacks. Juice giant Ocean Spray, another farm cooperative, received \$200,000 for overseas marketing expenses even as it was reportedly awarding executives with millions of dollars in bonuses.

The subsidies come from a U.S. Agriculture Department program started two years ago at the urging of Sen. Charles Grassley to help farmers switch from selling raw commodities to processing crops into higher-value products.

The grants, totaling \$53 million, have been awarded from Florida to Alaska for a range of products, from fuel-grade ethanol to wine, alligator-skin purses and guava juice. Individual subsidies can reach \$500,000.

Some see the subsidies as a new form of corporate welfare at a time when the government is running a growing deficit. The Bush administration has proposed to gut the "value-added" program next year, saying the money is needed for other priorities.

But defenders of the program say it's a valuable way to help farms compete with big processors.

"It can help family farmers capture a greater share of the consumer food dollar by fostering development of new business opportunities for the independent producer," said Grassley, a Republican from Iowa.

In Iowa, which has received nearly

\$10 million in grants, groups of farmers get money for ethanol and biodiesel production, meat processing, fish farming, winemaking and even recycling chicken litter. One grant is for researching new markets in China for a food most Americans would probably find distasteful: pork stomachs.

In Michigan, a couple is getting money to stock their tree farm's gift shop with Christmas decorations. A Florida company owned by a group of alligator trappers and farmers got cash to begin manufacturing a proprietary line of purses and other leather goods. In Arkansas, two brothers received \$130,000 to mass-market birdhouses. In Hawaii, firms got grants to market chocolate products and guava juice.

Big farm co-ops that have benefited from the program include Diamond Walnut, Ocean Spray, Blue Diamond, Welch Foods and Sunsweet, which was awarded \$500,000 to work on new versions of prune juice.

Chuck Hassebrook of the Center for Rural Affairs of Walthill, Neb., said the program "offers a future to farmers and ranchers by helping them develop ways that they can earn a decent income out of the market."

He sees no problem with helping large co-ops like Diamond Walnut or Ocean Spray, as long as there is plenty of money for small- and medium-size farms.

The 2002 farm bill continued the program and mandated that the USDA give out at least \$240 million in grants over the next six years.

But President Bush's proposed 2004 budget, released last week, seeks to remove the mandatory spending from this and several rural development programs. The budget requested \$2 million for the value-added program in 2004. Removing the program's mandatory spending level

would allow Congress to appropriate smaller amounts each year. Congress first must approve the changes the administration wants to make in the program.

Pete Sepp, a spokesman for the National Taxpayers Union, said setting mandatory spending levels for nonessential government programs was a "very dangerous trend for fiscal responsibility."

Agriculture Secretary Ann Veneman praised the value-added program last summer when she announced the latest round of grants, saying they would "promote more innovation and opportunities for farmers."

Tom Dorr, a former Iowa farmer who oversees the program as the USDA's undersecretary for rural development, insists it "continues to be a high priority."

He said the USDA has overhauled the scoring system used to pick who qualifies for money.

"We've got a lot of entrepreneurs out there who typically have not had access to the kinds of institutional and support mechanisms to free up the capital that is out there," Dorr said.

Mike Fagan, chief executive of the Dade City, Fla.-based Alligator Trading Co., says alligator farmers are trying to break their dependence on the sale of raw skins. "It's like any other agricultural commodity—the producer usually gets the short end of the stick."

Diamond Walnut—sponsor of the Diamond Walnut San Francisco Bowl, which guarantees \$750,000 each to the participating teams—used its USDA grant to pay for a nationwide newspaper advertising insert.

Ocean Spray, which is using its grant to develop a marketing plan in Britain, last year gave its former chief executive a \$5.3 million retirement package.

## South Dakota Specialty Producers Association (SDSPA) MEMBERSHIP APPLICATION

Name(s) \_\_\_\_\_  
 Business Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Phone (s) \_\_\_\_\_  
 E-mail Address \_\_\_\_\_  
 Crops \_\_\_\_\_  
 Acres \_\_\_\_\_

**FULL VOTING MEMBERSHIP . . . . \$50.00 per year** \$ \_\_\_\_\_

**ASSOCIATE MEMBERS . . . . . \$25.00 per year** \$ \_\_\_\_\_  
 Associate members are not able to vote on SDSPA business.

**Contribution to SDSPA . . . . .** \$ \_\_\_\_\_

*Contributions or gifts to SDSPA are not tax deductible as charitable contributions; however, they may be tax deductible as ordinary and necessary business expenses.*

**TOTAL AMOUNT ENCLOSED . . . . .** \$ \_\_\_\_\_

### COMMITTEE INTERESTS

Please circle any of the following committees you are interested in serving on:

- Legislative
- Membership/Finance
- Marketing/Promotion/PR
- Research/Education/Workshop
- Communication Technology (website, etc.)
- Newsletter

### MAKE CHECKS PAYABLE TO SDSPA AND MAIL TO:

SDSPA  
 Rhoda Burrows, Treasurer  
 Box 2140 A  
 SDSU  
 Brookings, SD 57007

For further information, contact Dr. Burrows at the above address, at (605)-688-4731, or Rhoda\_Burrows@sdstate.edu.

## Grants Awarded to Aggressive Applicants

*(Continued from page 6)*

As a co-op representing 800 cranberry growers, Ocean Spray was entitled to the USDA grant, said spokesman Chris Phillips.

Iowa has received 40 grants totaling \$9.9 million, far more than any other state. They include eight grants ranging from \$48,000 to \$500,000 for development of new ethanol plants, a business that also benefits from a federal tax break.

Iowa Lamb Corp. of Hawarden got \$437,500 to market new lamb products. The Iowa Pork Producers Association received \$41,400 to pay for University of Nebraska-Omaha graduate students to research the market potential for pork stomachs in Shanghai, China.

Practical Farmers of Iowa, a 700-member group, received \$108,544 to

pay for research into whether consumers would be interested in natural pork products that are billed as humanely raised and environmentally friendly. Focus groups are being held in Chicago, Atlanta and Los Angeles to test consumer interest.

The USDA looked into why Iowa was getting such a disproportionate share of the money and decided it was because of an aggressive program run by Iowa State University to help farmers apply for the money, Dorr said.

Dan Brown, who oversees the USDA's rural development programs in Iowa, said his staff has recruited farmers to apply for the grants. Starting this year, however, they are being encouraged to look at businesses other than ethanol production, given the proliferation of plants in the state.

"At some point, you reach the point of saturation," Brown said.

## Working Together, for the Benefit of All

Who are we? A brand-new organization formed by producers, processors and others interested in vegetables, fruits, herbs, ornamentals, and other specialty crops and products in South Dakota.

### Our goals:

- Promote South Dakota horticultural and specialty crops and products
- Serve as a venue for networking and information gathering
- Market agritourism
- Develop a South Dakota product identity
- Develop educational programs
- Work with legislators and policy-makers
- Submit grants to support initiatives
- Help support research
- Partner with other organizations working on common goals

South Dakota  
**SPECIALTY PRODUCERS**  
ASSOCIATION

Box 2140 A  
SDSU  
Brookings, SD 57007

## Grape Growing 201 Seminar

First annual extensive informational seminar will be offered for the serious cold climate grape grower!  
Follow-up to the original "101," this seminar is for growers who need more in-depth information.

**Saturday, March 22, 2003**

**8:30 a.m. to 4:00 p.m.**

**The Villa Maria, Frontenac, Minn.**

Cost: \$45 first person

\$25 each additional person

(includes coffee/donuts, lunch and snacks)

The day ends with a Minnesota wine tasting/social hour! Feel  
free to bring your homemade wines to share!

### SUBJECTS COVERED:

**Fertilization:** Common nutritional problems and solutions.

**Trellising:** Matching trellis system to variety and site.

**Bearing Vines:** How to do it.

**Harvesting/Marketing:** Aimed at moderate size mid-  
western vineyards.

**Specific Grower Questions:** Experts on hand!

**PRE-REGISTRATION IS REQUIRED! ATTENDANCE IS LIMITED.**

Fill out the form below and send it by **March 13**, with your check to:

**Great River Vineyard/Nursery, 35680 Highway 61 Boulevard, Lake City, MN 55041**

Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Number of Participants \_\_\_\_\_ Amount Enclosed \_\_\_\_\_